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STANDARD FORM 30

The purpose of this amendment is to add Oral Presentations and to change Section L.2 (c) to the solicitation as follows:

SECTION L - INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS

L.2(c) PROPOSAL PREPARATION INSTRUCTIONS – GENERAL

DELETE THE LAST PARAGRAPH TO SECTION L.2 (c) IN ITS ENTIRETY.

REPLACE WITH THE FOLLOWING PARAGRAPH:

The cover and outside of each CD-ROM must clearly identify the volume to which it relates. Electronic media versions of proposal files are to be formatted in Adobe Acrobat 6.0 (PDF) or higher (note additional requirements in Section L.5 for cost proposal information). The electronic media version for Volume II shall be searchable. Volumes I and III shall be searchable except for scanned electronic media (e.g. company annual reports, completed representations and certifications, vendor cost data sheets, etc.). The CD-ROMS are provided for SEB evaluation convenience only. The written material constitutes the official offer and proposal. In the event of a conflict, the written material takes precedence over the CD-ROM text.

SECTION L - INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS

L.4 PROPOSAL PREPARATION INSTRUCTIONS - VOLUME II – TECHNICAL PROPOSAL

DELETE THE FOLLOWING PARAGRAPH IN ITS ENTIRETY:

The Technical Proposal consists of written information intended to present the Offeror's understanding, capabilities, and approach to satisfy the requirements of the SOW. The Offerors shall address each section of the SOW. Volume II (excluding Letters of Commitment, Resumes for Key Personnel and Past Performance, and 3116 compliance documentation as requested below) shall not exceed 250 pages. Specific page limits identified below are included in the 250 page limit. No cost information shall be included in the Technical Proposal.

The format and content of Volume II, Technical Proposal, shall consist of the following:

REPLACE WITH THE FOLLOWING:

The Technical Proposal consists of written and oral information intended to present the Offeror's understanding, capabilities, and approach to satisfy the requirements of the SOW. All portions of the Technical Proposal are written, except for an Oral Presentation defined in L.4(b) Organizational Structure and Key Personnel. Volume II (excluding Letters of Commitment, Resumes for Key Personnel and Past Performance, and 3116 compliance documentation as requested below) shall not exceed 250 pages. Specific page limits

identified below are included in the 250 page limit. <u>No cost information shall be included in the Technical Proposal</u>.

The format and content of Volume II, Technical Proposal, shall consist of the following:

DELETE THE FOLLOWING SECTION IN ITS ENTIRETY:

L.4(b) Organizational Structure and Key Personnel (Page limits for this section, resumes, Letters of Commitment are included below):

REPLACE WITH THE FOLLOWING SECTION:

L.4(b) Organizational Structure and Key Personnel (Written Proposal Information and Oral Presentation) (Page limits for this section, resumes, Letters of Commitment are included below):

Written Proposal Information:

The Offeror shall provide an organizational structure, with supporting narrative to describe the proposed structure of the management organization, to include the Offeror's internal organization and other performing entities, e.g., subcontractors, and/or members of a joint venture or LLC. The Offeror shall identify the number of Full-Time **Equivalents** (FTEs) by organizational element for both management/supervisor and labor disciplines by skill mix. All major functional areas which the Offeror considers essential for the execution of the Liquid Waste system shall be reflected in the organizational structure. The Offeror shall describe the rationale for the proposed organization structure, lines of authority, roles and responsibilities, and the methods of interface with other Site contractors and DOE-SR. The Offeror shall explain how the proposed organizational structure and assigned responsibilities integrate with and support the proposed technical approach to safely and efficiently accomplish the SOW. If a joint venture or teaming arrangement will be used, the proposal shall address how the individual companies will function as a seamless single business unit. The Offeror shall describe its approach for utilizing small businesses (including small disadvantaged businesses). The Offeror shall identify each proposed team, the contractual/ business relationship between the Offeror and each team member and the technical function business area, or portion thereof to be performed by each team member.

The Offeror shall propose Key Personnel it considers to be essential to the successful accomplishment of the work being performed under the contract. The Key Personnel positions shall include, at a minimum, the Project Manager; the positions responsible for the following overall functions: Operations; Engineering; Environment, Safety, Health, and Quality; and other positions that are critical to the overall performance of the contract. The Offeror shall provide its explanation for the designation of Key Personnel positions relative to the approach to the management and execution of the work proposed by the Offeror. The explanation for the designation of Key Personnel positions shall include the rationale for the selection of the Key Personnel named by the Offeror. Upon award, the Key Personnel will become part of the Section H clause entitled Key Personnel.

The Offeror shall provide written resumes for all Key Personnel which describe their experience (including leadership), demonstrated performance, and qualifications (e.g., education, certifications, licenses). The resumes shall describe how work experience relates to Liquid Waste issues and capability to function effectively in his/her proposed position.

Specifically, any experience and the extent of that experience in the performance of work similar to that required in this solicitation shall be addressed.

The resumes shall be provided in the format shown in Attachment H. Letters of Commitment shall be provided in the format shown in Attachment I, and shall not exceed one (1) page.

Failure to submit letters of commitment and resume formats as shown may result in the Offeror receiving a lower rating.

Each resume shall not exceed three (3) pages in length, with the exception of the resume for the Project Manager, which may not exceed four (4) pages. DOE will not evaluate any pages exceeding page limitations. Offerors are advised that the Government may contact any or all references and other sources including those not provided by the Offeror. DOE reserves the right to use any information received as part of its evaluation of the Key Personnel.

Oral Presentation Information:

DOE will conduct an Oral Presentation session with all proposed Key Personnel for each Offeror. Attendance is limited to key personnel only. Each proposed key person shall be physically present and actively participate during the Oral Presentation. During the session, DOE will provide a managerial problem and conduct an interview of Key Personnel. DOE will evaluate the Oral Presentation information against the criteria specified in Section M. The Oral Presentation will not constitute a part of the offer in Volume I, and it is not the Government's intent to incorporate any portion of the Oral Presentation into the Contract resulting from this solicitation. The Oral Presentation will not constitute "discussions" as defined in FAR 15.306(d), nor will it obligate the Government to conduct discussions, to solicit offer revisions, or to solicit final proposal revisions. The Oral Presentation shall not be used to cure deficiencies or weaknesses in the written proposal information, and shall not in any way revise the written proposal information.

DOE will schedule the Oral Presentations based on a drawing of lots and will notify each Offeror within four weeks after the proposal submission date of the date, time, location, and other instructions related to its Oral Presentation. The Oral Presentation will commence approximately 60 calendar days thereafter. DOE reserves the right to conduct the Oral Presentations prior to the above timeline or reschedule an Offeror's Presentation. DOE will not consider a request from an Offeror to reschedule its Oral Presentation,

except under extenuating circumstances, e.g., personal sickness or emergency. The schedule for each Offeror's Oral Presentation is as shown below. Time limits will be strictly enforced by DOE. Each Offeror shall participate in an Oral Presentation to DOE as part of its Technical Proposal. The Oral Presentation will be provided by the Offeror's Key Personnel. Key Personnel are those individuals proposed by the Offeror pursuant to Section M.5.2.

Agenda for Oral Presentations

Segment	Time Duration	Description
Instructions and Introduction of DOE Personnel	10 minutes	The Contracting Officer will introduce the DOE personnel and provide instructions on the conduct of the Oral Presentation.
Brief introduction of the Offeror's Key Personnel	10 minutes	The Offeror will introduce its Key Personnel.
Interview of the Offeror's Key Personnel	60 minutes	DOE will interview the Offeror's Key Personnel (including the Project Manager) in a group format. The interview will be conducted using a question and answer format. Such questions will not be provided to the Offeror in advance.
Break	15 minutes	
Managerial Problem - Preparation	90 minutes	Written Problem provided to Offeror and Offeror prepares response.
Managerial Problem – Presentation	30 minutes	Offeror provides to DOE oral response to problem.
Lunch	90 minutes	
Interview of the Offeror's Project Manager	60 minutes	DOE will interview the Offeror's Project Manager. No other Key Personnel shall be present. The interview will be conducted using a question and answer format. Such questions will not be provided to the Offeror in advance.
Break	15 minutes	
Follow-up		DOE may ask clarifying questions on the Oral Presentation of the Key Personnel team.
Adjourn		The Contracting Officer will provide closing remarks.

The Offeror may only use DOE provided notepads, flipcharts and markers during the Offeror's preparation of its response to the problem, the Offeror's presentation of its response to DOE, and the Offeror's responses to the interview questions. DOE will retain all notepads and flipcharts.

The Offeror may not bring any electronic equipment to include but not limited to computers/laptops, cell phones, PDAs, cameras, video or audio recording equipment into the Oral Presentation. In addition, the Offeror may not bring any presentation or reference material including its written proposal. DOE will videotape each Offeror's Oral Presentation, including problem preparation time. DOE also reserves the right to observe the Offeror's problem response preparation process.

SECTION M - EVALUATION FACTORS FOR AWARD

M.5 TECHNICAL EVALUATION CRITERIA

DELETE THE FOLLOWING SECTION IN ITS ENTIRETY:

M.5.2 Organizational Structure and Key Personnel

REPLACE WITH THE FOLLOWING:

M.5.2 Organizational Structure and Key Personnel (Evaluated through Written Proposal Information and Oral Presentation)

Items (1) and (2) below are not separately weighted.

(1) Written: DOE will evaluate the Offeror's proposed management organization and structure, including proposed subcontractors, small businesses, and other performing entities to determine the degree to which the organizational structure effectively supports the planned approach to execute the work and the extent of small business (including small disadvantaged businesses) involvement in performing the work.

The Offeror will be evaluated on the Key Personnel it proposes and considers to be essential to the successful accomplishment of the work being performed under the contract. The Key Personnel will be evaluated for demonstrated leadership; demonstrated experience in performing work similar in size and complexity to the SOW; and qualifications (e.g. education, certifications, licenses). The Offeror will be evaluated on its designation of Key Personnel positions relative to the approach to the management and execution of the work proposed by the Offeror. The evaluation will assess the rationale for the selection of the Key Personnel positions and the suitability of the individuals for those positions. In addition to the foregoing, the Project Manager (PM) will be evaluated for the extent of his/her qualifications in the management of large technology-based industrial complexes (including cost and schedule performance) and

the extent of experience in the management of diverse teams. In evaluating the Key Personnel, the PM will be considered more important than each of the remaining Key Personnel. The evaluation will also include an assessment of the extent to which the Offeror has proposed the appropriate Key Personnel team, with the appropriate mix of Key Personnel positions and skills, who can successfully perform the scope of the contract.

Failure to submit Letters of Commitment for Key Personnel for a minimum of two years from date of award and/or failure to attend the Oral Presentation by any Key Personnel may result in a lower rating.

- (2) <u>Oral</u>: The Government will evaluate and assess the Offeror's Key Personnel based on the Offeror's responses to the managerial problem and interview questions. In evaluating the Offeror's responses during the Oral Presentation, DOE will consider:
 - Whether the Offeror's management team understands the management challenges posed by the problem and interview questions;
 - The observed interaction and participation of the Offeror's Key Personnel in responding to the problem and interview questions as an integrated management team;
 - The degree to which the Offeror's oral response is consistent with the Offeror's written proposal;
 - The viability of the Offeror's responses; and
 - The quality and effectiveness of communicating the responses.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.